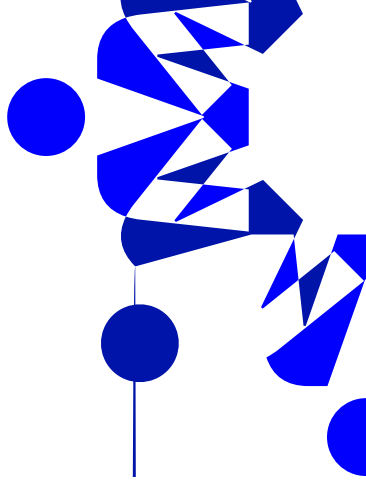
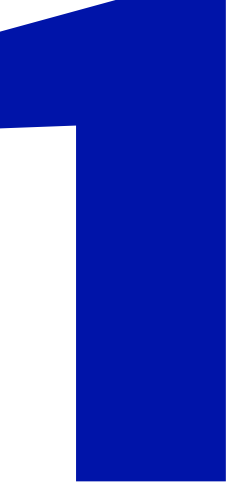


CONTENTS

Focus on Your Core Business



Focus on Your Core Business

Your business provides specialized products or services. Most business functions that do not directly support, develop or improve your company's product or service offering can be outsourced. Your facility services are no exception. By partnering with a service provider to manage and perform your facility services (e.g., janitorial, parking, HVAC, electrical, engineering, landscaping, etc.), your organization will benefit from their years of experience and time-tested processes. You and your employees can then stay focused on your business' core competencies and objectives—growing the business. **According to Deloitte, “Value... is the new watchword, and will likely be measured by how service providers help empower business growth through innovation.”¹**

1 Deloitte Global Outsourcing Survey 2016 – Analysis, <https://www2.deloitte.com/us/en/pages/operations/articles/global-outsourcing-survey.html>

2

Reduce Costs

The cost-savings opportunities alone are a compelling reason to outsource. Business owners and executives know, retaining in-house employees is an expensive endeavor, and in-house

3

Workforce Scalability

Another word for flexibility is scalability. Outsourcing allows business owners to easily adjust the level of staffing for facility

4

Rely on Expertise for Improved Quality

Professional facility services providers are highly specialized companies, with the experience and proven processes to effectively manage your property's unique needs. The best facility service providers are at the forefront of technological advancements in the industry and ensure their clients benefit from time-tested, efficient processes. Those processes can also help extend the lifespan of your facility, which enhances their value in the long run. Additionally, when your facility services provider uses their own, well-trained employees instead of sub-contractors, you can expect tighter management control and



Implement Green Practices

Whether you are seeking a Leadership in Energy and



Find Peace of Mind

Running a business is a 24/7/365 job that requires keen attention to a multitude of important details. Worrying about who is tending to your facility needs shouldn't be one of them. By partnering with a trusted facility services provider and outsourcing your facility services, you can rest easy, knowing your needs will be met in the most professional, cost-efficient manner. To make your job even easier, your outsourced partner should offer consolidated billing (for multiple services and/or multiple locations) and web-based service requests, quality control, and reporting. The ability to assess, document, and communicate the quality of service you receive is invaluable to your bottom line and your peace of mind. **That's why 61% of companies surveyed transitioned to another outsourcing provider to remediate issues rather than move services in-house.**²¹

21 Deloitte Global Outsourcing Survey 2016

