6 Reasons

Outsourcing your facility services is a strategic business decision with many benefits. In a recent survey of executives worldwide, 59 percent said outsourcing o ers an opportunity to save costs, and 57 percent said it improves quality. In addition to reducing costs and improving quality, outsourcing facility services can give your organization a competitive advantage. It allows you to eliminate the need for extensive services oversight and free up time and resources that can be refocused on supporting other core areas of the business.

Many Fortune 500 companies are already relying on an outsourcing model for their facility services, and it is a solution that can provide ongoing value to large and small companies alike. Supply Chain Management says, "It's no longer an option as much as it is a necessity."

In this guide, you will learn six primary benefits of outsourcing your facility services.

¹ Deloi e Global Outsourcing Survey 2016

² h p://www.supplychaindigital.com/supplychainmanagement/2263/The-Top-10-Outsourcing Companies-in-the-World



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Focus on Your Core Business





Focus on Your Core Business

Your business provides specialized products or services. Most business functions that do not directly support, develop or improve your company's product or service o ering can be outsourced. Your facility services are no exception. By partnering with a service provider to manage and perform your facility services (e.g., janitorial, parking, HVAC, electrical, engineering, landscaping, etc.), your organization will benefit from their years of experience and time-tested processes. You and your employees can then stay focused on your business' core competencies and objectives—growing the business. According to Deloitte, "Value... is the new watchword, and will likely be measured by how service providers help empower business growth through innovation."

¹ Deloi e Global Outsourcing Survey 2016 – Analysis, h p://www2.deloi e.com/us/en/pages/operations/articles/global-outsourcing-survey.html



Reduce Costs

The cost-savings opportunities alone are a compelling reason to outsource. Business owners and executives know, retaining in-house employees is an expensive endeavor, and in-house



Workforce Scalability



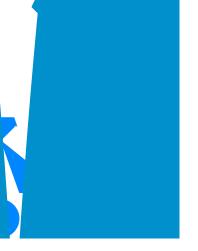
Rely on Expertise for Improved Quality

Professional facility services providers are highly specialized companies, with the experience and proven processes to e ectively manage your property's unique needs. The best facility service providers are at the forefront of technological advancements in the industry and ensure their clients benefit from time-tested, e cient processes. Those processes can also help extend the lifespan of your facility, which enhances their value in the long run. Additionally, when your facility services provider uses their own, well-trained employees instead of subcontractors, you can expect tighter management control and



Implement Green Practices

Whether you are seeking a Leadership in Energy and





Find Peace of Mind

Running a business is a 24/7/365 job that requires keen a ention to a multitude of important details. Worrying about who is tending to your facility needs shouldn't be one of them. By partnering with a trusted facility services provider and outsourcing your facility services, you can rest easy, knowing your needs will be met in the most professional, cost-e cient manner. To make your job even easier, your outsourced partner should o er consolidated billing (for multiple services and/or multiple locations) and web-based service requests, quality control, and reporting. The ability to assess, document, and communicate the quality of service you receive is invaluable to your bo om line and your peace of mind. That's why 61% of companies surveyed transitioned to another outsourcing provider to remediate issues rather than move services in-house.²¹

² Deloi e Global Outsourcing Survey 2016